“Adapting it to the new demands made by the new Grains traffic in Malaga”
From 2000 to 2011 MALAGA PORT based its business on bulk clinker and cement goods, even thought MALAGA surrounding area about 230 km there are an important industries of livestock that requires feeds.

All feed plants have a demand of 1.2 millions of MT per year in order to supply to the livestock.

2014>2015 SERVIMAD commenced business relationship with NIDERAGRO (today COFCO) offering Malaga Port as strategic place to supply to their Customers, creating in Port a Logistics platform to render an integral Service, Vessel > warehousing > delivery to final client.
A MARKET OPEN TO MALAGA PORT

2008 ➔ 34,830 MT

2014 ➔ 216,765 MT

2018 (Oct) ➔ 584,919 MT

TARGET ➔ 1,000,000 MT
New infrastructures were necessary and SERVIMAD committed with high investment (mobile cranes, hoppers, bulldozers, warehouses equipped with shore scales...).

WAREHOUSING INCREASED 400% IN 3 YEARS.

NEW INFRASTRUCTURES
WAREHOUSE NAMED “PABELLON” and AUTHORIZED BY HEALTH AUTHORITIES FOR STORAGE OF GRAINS FOR ANIMAL FEEDS ACCORDING TO EC DIRECTIVES.

Approved Establishments
SILUM ** 3 UNITS (6,400m²)

Intra-Community trade in certain live animals and their products is only permitted from establishments that comply with the relevant provisions of Community law and are approved for that purpose by the competent authority of the EU country where they are located. According to Council Directive 2008/73/EC (and its correcting act), the EU countries have to draw up, keep up-to-date and make the lists of approved establishments in the veterinary and zootechnical fields available to the other EU countries and to the public.
<table>
<thead>
<tr>
<th>Year</th>
<th>m²</th>
<th>MT</th>
<th>2018</th>
<th>m²</th>
<th>MT</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>3.600</td>
<td>15/18,000</td>
<td>2018</td>
<td>21.430</td>
<td>85/90,000</td>
</tr>
</tbody>
</table>

**WAREHOUSING SILUM**
SURVEYORS ➔ QUALITY AND QUANTITY

GOOD TOOLS TO OPTIMIZE STORAGE CAPACITY

FLEET
GRAINS OPERATIONS ➔ PRE-ARRIVAL FORMALITIES FOR HUMAN CONSUMPTION AND ANIMAL FEEDS

• CARGO PROCEDURE:

1- NOTICE OF VESSEL ARRIVAL (Ship’s Agent in charge)

2- DECLARATION TO EU CUSTOMS AUTHORITIES, GOODS FROM NO EU COUNTRIES:

Pre-arrival information for all goods brought into the Community has to be made available before the goods are brought into the Community in the form of an Entry Summary Declaration (ENS).

3- MRN CODE RECEIVED ➔ SUMMARY DECLARATION TO CUSTOMS SPANISH AUTHORITIES

4. ANALYSIS CERTIFICATE ISSUED BY AN INSPECTION COMPANY AGREED BETWEEN THE PARTIES (PARAMETERS OF QUALITY DEFINED IN CONTRACT).
5- HEALTH AUTHORITY IN CASE HUMANS AND VETERINARY INSPECTIONS FOR ANIMALS, IN ORDER TO OBTAIN THEIR AUTHORISATIONS PRIOR TO COMMENCE CUSTOMS CLEARANCE (TAKEN SAMPLES FOR ANALYSIS).

6- SILUM DECLARATION: TRACKING CARGO

7- SPANISH CUSTOMS CLEARANCE ➔ CARGO CAN LEAVE THE PORT.
**EXPORT OF BULK GRAINS: WHEAT, BARLEY, MAIZE... WITH A TOTAL GUARANTEE OF QUALITY AND QUANTITY, CERTIFIED BY INDEPENDENTS SURVEYORS COMPANIES (Bureau Veritas, SGS, Comismar) located in our PORT.**

<table>
<thead>
<tr>
<th>Year</th>
<th>No EU</th>
<th>EU</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>375 KTS</td>
<td>344 KTS</td>
<td>719 KTS</td>
</tr>
<tr>
<td><strong>EXPORT NO EU: NIL / EU: 18 KTS.</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018 (OCT)</td>
<td>*<em>EXPORT NO EU</em>: 43 KTS</td>
<td>EU: 3 KTS</td>
<td>46 KTS</td>
</tr>
<tr>
<td>* MIDDLE EAST COUNTRIES (SMALL SHIPMENTS 5&gt;12 KTS)</td>
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<td></td>
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</tbody>
</table>
Many thanks for your attention.